

Message Text

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11

ACTION TRSE-00

INFO OCT-01 EA-10 ISO-00 CIAE-00 PM-03 H-02 INR-07 L-02

NSAE-00 NSC-05 PA-02 PRS-01 SP-02 SS-15 USIA-15

AID-05 COME-00 EB-07 FRB-01 XMB-04 OPIC-06 CIEP-02

LAB-04 SIL-01 OMB-01 STR-04 CEA-01 IO-10 NEA-09 /120 W

----- 044251

R 060706Z MAR 75

FM AMEMBASSY CANBERRA

TO AMEMBASSY MANILA

INFO SECSTATE WASHDC 5216

UNCLAS CANBERRA 1460

USADB.

DEPARTMENT FOR NAC AGENCIES.

EO 11652: NA.

TAGS: EAID, EFIN, BEXP, AS.

SUBJ: U.S. PROCUREMENT FROM ADB-FINANCED PROJECTS.

REF: MANILA 1818.

1. WHILE THERE ARE NO ADB-FINANCED PROJECTS IN AUSTRALIA, ADB PROJECTS ARE OF INTEREST TO LARGE COMMUNITY OF AMERICAN ENGINEER-CONSTRUCTORS RESIDENT IN AUSTRALIA. EMBASSY HAS IN PAST RECEIVED OCCASIONAL COMPLAINTS FROM WITHIN THIS COMMUNITY AS TO DIFFICULTY OBTAINING INFORMATION ADB PROPOSALS IN SUFFICIENT TIME TO PERMIT SUBMISSION BIDS. FOLLOWING ARE SPECIFIC AMCHAM COMMENTS IN RESPONSE TO OUR REQUEST FOLLOWING RECEIPT REFTEL.

2. EXECUTIVE DIRECTOR AMCHAM KEVIN BANNON IN JUNE 1974 ARRANGED FOR ADB MONTHLY LIST OF PENDING PROJECTS TO BE SENT TO AMCHAM SYDNEY. REPORTS WERE RECEIVED REGULARLY UNTIL ABOUT NOVEMBER AT WHICH TIME SUPPLY

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APPARENTLY "DRIED-UP". (AMCHAM NOW INFORMS US IT HAS

RESUMED IN LAST FEW DAYS). IN ANY EVENT, BANNON WILL BE RAISING THIS WITH BEACH IN MANILA DURING APRIL APCAC CONFERENCE.

3. AMCHAM ALSO REPORTS THAT THOSE ADB PROJECTS IT HAS BEEN ABL TO PUBLICIZE TO MEMBERSHIP INVARIABLY DREW SIX TO TEN RESPONSES, MAINLY FROM "FRONT END" SPECIALISTS (CONSULTANTS, FINANCE SPECIALISTS, ETC.). BUT INFORMATION FURNISHED AMCHAM WAS USUALLY OUTDATED AND PROJECT FEASIBILITY STUDIES ALREADY UNDER WAY. EVEN CORRENT ADDRESS FOR SUBMISSION OF TENDERS WAS USUALLY LACKING, ACCORDING TO AMCHAM.

4. AMCHAM HAS IMPRESSION MOST OF ITS MEMBERS ARE UNFAMILIAR WITH ADB FINANCING PROCEDURES AND WOULD WELCOME ANY INFORMATIONAL MATERIAL AVAILABLE ON RULES AND REGULATIONS CONCERNING PARTICIPATION IN ADB PROJECTS.

5. EMBASSY HAS IMPRESSION THAT AMERICAN ENGINEER-CONSTRUCTORS REPRESENTED IN AUSTRALIA ARE INCREASINGLY INTERESTED IN PROJECTS OUTSIDE AUSTRALIA BUT WITHIN THE ADB AREA. THESE FIRMS ARE ENDEAVORING TO BROADEN THEIR BASE OF OPERATIONS IN ASIA-PACIFIC AREA, NOT ONLY BECAUSE OF SLOWDOWN IN MAJOR PROJECTS ACTIVITY IN AUSTRALIA BUT IN ORDER TO SUPPORT REGIONAL SUB-HEADQUARTERS IN AUSTRALIA ON LONG-TERM BASIS. WE THEREFORE BELIEVE THAT SPECIAL EFFORT TO SUPPLY INFORMATION ON ADB PROJECTS ON TIMELY BASIS TO BOTH AMCHAM AND TO THIS MISSION WILL BE HELPFUL CONTRIBUTION TO EFFORTS TO INCREASE U.S. SHARE IN ADB-FINANCED PROJECTS.

TO THIS END AND BY WAY OF SPECIFIC SUGGESTION BANK AND USADB MAY WISH TO CONSIDER SENDING REPRESENTATIVES TO AUSTRALIA IN NEAR FUTURE TO BRIEF AMCHAM AND SELECTED MISSION COMMERCIAL OFFICERS ON ADB PROCEDURES, LONG-TERM PROJECT OUTLOOK.
HARROP

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Message Attributes

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